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**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

SEC  
Main Processing  
Section  
FEB 28 2018

SEC FILE NUMBER
8-67698

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2017 AND ENDING 12/31/2017  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Northwest Financial Group, LLC

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

200 Spring Street, Suite 120

(No. and Street)

Herndon

VA

20170

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Karen Benedict

703-810-1072 ext 105

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Brown Smith Wallace, LLP

(Name - if individual, state last, first, middle name)

6 City Place Drive Suite 900

St. Louis

MO

63141

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

RMS  
DM

## OATH OR AFFIRMATION

I, Karen Benedict, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Northwest Financial Group, LLC, as of December 31, 20 17, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Karen Benedict  
Signature

SVP/FinOp

Title

Brian L. Cooper  
Notary Public



This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

**NORTHWEST FINANCIAL GROUP LLC**

**FINANCIAL STATEMENTS AND  
SUPPLEMENTAL INFORMATION PURSUANT TO RULE  
17A-5 UNDER THE SECURITIES EXCHANGE ACT OF 1934**

**DECEMBER 31, 2017**

**Page**

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**FINANCIAL STATEMENTS**

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Member  
Northwest Financial Group, LLC  
Herndon, Virginia

**Opinion on the Financial Statements**

We have audited the accompanying statement of financial condition of Northwest Financial Group, LLC (a Virginia limited liability company, the "Company") as of December 31, 2017, the related statements of income, changes in membership capital, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Northwest Financial Group, LLC as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

These financial statements are the responsibility of Northwest Financial Group, LLC's management. Our responsibility is to express an opinion on Northwest Financial Group, LLC's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Northwest Financial Group, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

**Supplemental Information**

The supplemental information accompanying the financial statements have been subjected to audit procedures performed in conjunction with the audit of Northwest Financial Group, LLC's financial statements. The supplemental information is the responsibility of Northwest Financial Group, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as Northwest Financial Group, LLC's auditor since 2016.

*Brown Smith Wallace, LLP*

BROWN SMITH WALLACE, LLP  
St. Louis, Missouri  
February 22, 2018

**NORTHWEST FINANCIAL GROUP LLC**  
**STATEMENT OF FINANCIAL CONDITION**  
**AS OF DECEMBER 31, 2017**

**ASSETS**

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**ASSETS:**

Cash and Cash Equivalents	\$ 686,175
Commissions and Fees Receivable	23,889
Prepaid and Other Assets	13,652
Total assets	<u>\$ 723,716</u>

**LIABILITIES AND MEMBERSHIP CAPITAL**

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**LIABILITIES:**

Accounts Payable	\$ 20,376
Other Accrued Liabilities	108,543
Total Liabilities	<u>128,919</u>

**MEMBERSHIP CAPITAL:**

Invested Capital	594,797
Total Liabilities and Membership Capital	<u>\$ 723,716</u>

The accompanying notes are an integral part of these financial statements.

**NORTHWEST FINANCIAL GROUP LLC**  
**STATEMENT OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

Revenues:

Commissions, concessions and fees	\$ 1,196,763
Interest	182
Total Revenues	<u>1,196,945</u>

Operating Expenses:

Commissions	523,223
Compensation and Benefits	214,729
Office Operations	167,090
Professional Services	80,236
Miscellaneous	8,166
Total Operating Expenses	<u>993,444</u>
Net Income	<u><u>\$ 203,501</u></u>

The accompanying notes are an integral part of these financial statements.

**NORTHWEST FINANCIAL GROUP LLC**  
**STATEMENT OF CHANGES IN MEMBERSHIP CAPITAL**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<u>Membership</u>		Retained	
	Units	Invested Capital	Earnings	Total
Balance at December 31, 2016	1	\$ 391,296	\$ -	\$ 391,296
Net Income	-	-	203,501	203,501
Capital Distributions	-	-	-	-
Balance at December 31, 2017	1	\$ 391,296	\$ 203,501	\$ 594,797

The accompanying notes are an integral part of these financial statements.



**NORTHWEST FINANCIAL GROUP LLC**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net Income	\$ 203,501
Changes in Operating Assets and Liabilities:	
Commissions and Fees Receivable	(1,183)
Prepaid and Other Assets	(3,530)
Accounts Payable and Other Accrued Liabilities	<u>13,043</u>
Net Cash Provided by Operating Activities	<u>211,831</u>
Net Change in Cash and Cash Equivalents	211,831
Beginning Balance of Cash and Cash equivalents	<u>474,344</u>
Ending Balance of Cash and Cash equivalents	<u><u>\$ 686,175</u></u>

The accompanying notes are an integral part of these financial statements.

<p style="text-align: center;"><b>NORTHWEST FINANCIAL GROUP LLC</b> <b>NOTES TO THE FINANCIAL STATEMENTS</b> <b>DECEMBER 31, 2017</b></p>
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*NOTE 1: SIGNIFICANT ACCOUNTING POLICIES*

**NATURE OF BUSINESS**

Northwest Financial Group LLC (the Company) is a credit union service organization (CUSO) organized in the Commonwealth of Virginia. The Company is registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company's principal operations are located in Herndon, Virginia, and is a wholly owned subsidiary of NW Capital Management LLC (NWCML). NWCML is a wholly owned subsidiary of Northwest Federal Credit Union (NWFCU).

The term of the Company is perpetual. As a limited liability company, the member's liability is limited to amounts reflected in its member account.

The Company operates pursuant to SEC Rule 15c3-3(k)(2)(i) (the Customer Protection Rule) and is paid a referral fee for referring customers to LPL Financial LLC.

**FINANCIAL STATEMENTS/USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period then ended. Actual results could differ from those estimates. The significant accounting principles and policies used in the preparation of these financial statements, together with certain related information, are summarized within.

**REVENUE RECOGNITION**

Commission, concession and fee income consists of referral fees from LPL and are recorded on a settlement date basis, which approximates GAAP, and normally settled within 30 days.

**CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include amounts due from credit unions and banks which may, at times, exceed federally insured limits.

**COMMISSIONS AND FEES RECEIVABLE**

Commissions and fees receivable are generally referral fees that have been earned, but not yet received. These receivables are deemed 100% collectible and management has determined that no allowance for doubtful receivables is necessary.

<p style="text-align: center;"><b>NORTHWEST FINANCIAL GROUP LLC</b> <b>NOTES TO THE FINANCIAL STATEMENTS</b> <b>DECEMBER 31, 2017</b></p>
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**ACCOUNTS PAYABLE AND OTHER ACCRUED LIABILITIES**

Accounts payable and other accrued liabilities are mainly comprised of funds due to employees for compensation and benefits and certain other accrued expenses.

**INCOME TAXES**

The Company is formed as a Limited Liability Company and has elected to be disregarded for income tax purposes; therefore, the Company itself is not a taxable entity. The Income Taxes Topic of the Financial Accounting Standards Board Accounting Standards Codification clarifies accounting for uncertainty in income taxes reported in the financial statements. The interpretation provides criteria for assessment of individual tax positions and a process for recognition and measurement of uncertain tax positions. Tax positions are evaluated on whether they meet the more likely than not standard for sustainability on examination by tax authorities. The Company has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. Additionally, no interest or penalties have been recorded in the accompanying financial statements related to uncertain tax positions.

**SUBSEQUENT EVENTS**

Management has evaluated subsequent events through February 22, 2018, the date the financial statements were available to be issued. Management has not identified any items requiring recognition or disclosure.

***NOTE 2: EMPLOYEE BENEFITS***

**401(K) PROFIT SHARING PLAN**

Participation in the NWCM 401(k) profit sharing plan is available to all Company employees who are 18 years of age or older. Employee contributions to the plan are subject to certain limits established by the Internal Revenue Service. Participants are always 100% vested in their voluntary contributions. The Company may make a discretionary matching contribution equal to a uniform percentage of an employee's salary deferral and/or a discretionary profit sharing contribution. Company contributions vest at 33% after one year of service, 67% after two years of service and 100% after three years of service. During the year ended December 31, 2017, the Company contributed a matching contribution equal to 100% of the first 5% of employee contributions. In addition, the Company also contributed a matching contribution equal to the 50% of the next 3% of employee contributions; for a maximum match of 6.5%. No profit sharing contribution was made. Total expense for the 401(k) profit sharing plan approximated \$31,336 for the year ended December 31, 2017.

<p style="text-align: center;"><b>NORTHWEST FINANCIAL GROUP LLC</b> <b>NOTES TO THE FINANCIAL STATEMENTS</b> <b>DECEMBER 31, 2017</b></p>
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**DEFERRED COMPENSATION**

NWCM has established a deferred compensation plan for certain executives of NWCM and its subsidiaries in accordance with Internal Revenue Service Code Section 409. This non-qualified deferred compensation plan will be payable in accordance with terms of the underlying agreement. The Company's total expense for the plan was \$13,291 for the year ended December 31, 2017. Because the assets funding the plan are NWCM assets and the liabilities are NWCM liabilities they are included on the statement of financial condition of NWCM.

*NOTE 3: RELATED PARTY TRANSACTIONS*

During the normal course of business, the Company shares office space and certain operating expenses with NWCM and NWCM's subsidiaries. The Company is charged monthly by NWCM for its share of expenses pursuant to the executed expense sharing agreement between the parties. The Company's total shared expenses with NWCM under the expense sharing agreement totaled approximately \$133,102 for the year ended December 31, 2017.

Pursuant to the executed expense sharing agreement, the Company shares certain payroll related expenses with Northwest Financial Advisors LLC (NWFA), a related party through common ownership. These expenses are paid by NWFA and charged to the Company on a monthly basis. The Company's total shared expenses with NWFA totaled approximately \$176,721 for the year ended December 31, 2017.

NWCM has entered into a support services agreement with NWFCU to provide human resources support, information technology services, security and other services. The Company is allocated a portion of these shared services with NWCM pursuant to the expense sharing agreement. The Company's allocation of these services totaled \$3,152 for the year ended December 31, 2017.

Included in accounts payable and other accrued liabilities are amounts due to NWCM and Northwest Financial Advisors LLC, a related party through common ownership, totaling \$11,455 and \$110,743 respectively, as of December 31, 2017.

The Company had funds on deposit at NWFCU totaling \$14,118 as of December 31, 2017.

**NORTHWEST FINANCIAL GROUP LLC**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

A significant number of the Company's clients are also members of NWFCU and many of the Company's clients are referred by NWFCU.

*NOTE 4: NET CAPITAL REQUIREMENTS*

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2017, the Company had net capital of \$568,886 which was \$560,291 in excess of its required net capital of \$8,595. The Company's ratio of aggregate indebtedness to net capital was 0.23 to 1.

*NOTE 5: CONCENTRATIONS*

Many of the Company's customers work or reside in Washington, D.C. and the surrounding areas.

*NOTE 6: FOCUS REPORT*

There are no material differences between these financial statements and the December 31, 2017 FOCUS report filed with FINRA.

*NOTE 7: NEW ACCOUNTING STANDARDS*

The FASB issued ASU 2014-09, "Revenue from Contracts with Customers", in May 2014, which has been followed by additional clarifying guidance on specified implementation issues. The ASU supersedes revenue recognition requirements in Topic 605, Revenue Recognition, including most industry specific revenue recognition guidance in the FASB Accounting Standards Codification. The core principle of the new guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance identifies specific steps that entities should apply in order to achieve this principle. Under the ASU and related amendments, the guidance is effective for interim and annual periods beginning January 1, 2018 and must be applied retrospectively, whether through a full restatement of prior periods or a cumulative adjustment upon adoption of the ASU.

**NORTHWEST FINANCIAL GROUP LLC**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

The Company has completed an extensive review of its revenue and has concluded that the new guidance does not require any significant change in the revenue recognition process.

In February 2016, the FASB issued ASU 2016-02, "Leases", in order to increase transparency and comparability by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The ASU primarily affects lessee accounting, which requires the lessee to recognize a right-of-use asset and a liability to make lease payments for those leases classified as operating leases under previous GAAP. For leases with a term of 12 months or less, an election by class of underlying asset not to recognize lease assets and lease liabilities is permitted. The ASU also provides additional guidance as to the definition of a lease, identification of lease components, and sale and leaseback transactions. The amendments in the ASU are effective for interim and annual periods beginning January 1, 2019. The Company shares its office space with NWCM and its subsidiaries under a noncancellable lease agreement with NWFCU that expires in July 2018.

**NORTHWEST FINANCIAL GROUP LLC  
COMPUTATION OF AGGREGATE INDEBTEDNESS  
AND NET CAPITAL UNDER RULE 15C3-1  
SCHEDULE I  
AS OF DECEMBER 31, 2017**

**AGGREGATE INDEBTEDNESS:**

Compensation payable	\$ 94,020
Other accounts payable and accrued liabilities	14,317
Staff bonus accrual	9,577
Annual leave accrual	4,946
401(k) payable	6,059
Total aggregate indebtedness	<u>\$ 128,919</u>

**NET CAPITAL:**

Total membership capital from the Statement of Financial Condition	<u>\$ 594,797</u>
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**Deductions:**

Nonallowable assets:

Cash and cash equivalents	\$ -
Accounts receivable	12,259
Prepaid assets	12,028
Other assets	1,624
Total non allowable assets	<u>25,911</u>

Net capital	<u>\$ 568,886</u>
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**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:**

Minimum required net capital	<u>\$ 8,595</u>
Excess net capital at 1,500%	<u>\$ 560,291</u>
Excess net capital at 1,000%	<u>\$ 555,994</u>
Ratio of aggregate indebtedness to net capital	<u>0.23 to 1</u>

**NORTHWEST FINANCIAL GROUP LLC  
COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS  
UNDER RULE 15C3-3  
SCHEDULE II  
DECEMBER 31, 2017**

The Company is exempt from the Reserve Requirement computation according to provisions of SEC Rule 15c-3(k)(2)(i).



**NORTHWEST FINANCIAL GROUP LLC  
INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS  
UNDER RULE 15C3-3  
SCHEDULE III  
DECEMBER 31, 2017**

The Company is exempt from the Possession and Control requirements according to provisions of SEC Rule 15c-3(k)(2)(i).

**NORTHWEST FINANCIAL GROUP, LLC**

INDEPENDENT ACCOUNTANT'S REVIEW REPORT  
ON MANAGEMENT'S ASSERTION PURSUANT TO  
EXEMPTION FROM 17 C.F.R. §240.15C3-3 (K)

**DECEMBER 31, 2017**

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Member  
Northwest Financial Group, LLC  
Herndon, Virginia

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Northwest Financial Group, LLC identified the following provisions of 17 C.F.R. §15c3-3(k) under which Northwest Financial Group, LLC claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provisions") and (2) Northwest Financial Group, LLC stated that Northwest Financial Group, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. Northwest Financial Group, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Northwest Financial Group, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

*Brown Smith Wallace, LLP*

BROWN SMITH WALLACE, LLP  
St. Louis, Missouri  
February 22, 2018



**Exemption Report  
SEC Rule 17a-5**

Northwest Financial Group, LLC

200 Spring Street Suite 120 Herndon, VA 20170

703-810-1072

SEC Registration Number 8-67698

FINRA Registration Number (CRD): 145064

The below information is designed to meet the Exemption Report criteria pursuant to SEC Rule 17a-5:

- Northwest Financial Group LLC is a broker/dealer registered with the SEC and FINRA.
- Northwest Financial Group LLC claimed an exemption under SEC Rule 15c3-3(k)(2)(i) for the year ended December 31, 2017.
- Northwest Financial Group LLC has met the exemption provisions throughout the year ended December 31, 2017 without exception.

The above statements are true and correct to the best of my knowledge and the Company's knowledge.

By: Karen Benedict

Karen Benedict SVP/FinOP

February 22, 2018

**NORTHWEST FINANCIAL GROUP, LLC**

REPORT OF INDEPENDENT REGISTERED PUBLIC  
ACCOUNTING FIRM ON APPLYING  
AGREED-UPON PROCEDURES

**DECEMBER 31, 2017**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON  
APPLYING AGREED-UPON PROCEDURES**

Board of Directors and Member  
Northwest Financial Group, LLC  
Herndon, Virginia

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below, which were agreed to by Northwest Financial Group, LLC and the Securities Investor Protection Corporation (SIPC) with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) of Northwest Financial Group, LLC for the year ended December 31, 2017, solely to assist you and SIPC in evaluating Northwest Financial Group, LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7).

Northwest Financial Group, LLC's management is responsible for Northwest Financial Group, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries and copies of the corresponding checks paid, noting no differences;
- 2) Compared the Total Revenue amount reported on the Annual Audited Report Form X-17A-5 Part III (FOCUS report) for the year ended December 31, 2017, as applicable, with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2017, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, such as the quarterly FOCUS reports, general ledger detail, monthly LPL Financial settlement statements, noting no differences;
- 4) Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers such as the quarterly FOCUS reports, general ledger detail, monthly LPL Financial settlements statements supporting the adjustments, noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance with the applicable instructions of the Form SIPC-7. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

*Brown Smith Wallace, LLP*

BROWN SMITH WALLACE, LLP  
St. Louis, Missouri  
February 22, 2018

**SIPC-7**

(35-REV 6/17)

**SECURITIES INVESTOR PROTECTION CORPORATION**  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300

**General Assessment Reconciliation****SIPC-7**

(35-REV 6/17)

For the fiscal year ended 12/31/2017

(Read carefully the instructions in your Working Copy before completing this Form)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

10\*10\*\*\*\*\*1725\*\*\*\*\*MIXED AADC 220  
67698 FINRA DEC  
NORTHWEST FINANCIAL GROUP LLC  
200 SPRING ST STE 120  
HERNDON, VA 20170-5292

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

Karen Benedict 7038101072

2. A. General Assessment (item 2e from page 2)

\$ 1,795.42

B. Less payment made with SIPC-6 filed (exclude interest)

( 925.52 )8-7-17

Date Paid

C. Less prior overpayment applied

( \_\_\_\_\_ )

D. Assessment balance due or (overpayment)

869.90

E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum

\$ 869.90

F. Total assessment balance and interest due (or overpayment carried forward)

\$ 869.90

G. PAID WITH THIS FORM:

Check enclosed, payable to SIPC  
Total (must be same as F above)

\$ 869.90

H. Overpayment carried forward

\$( \_\_\_\_\_ )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Northwest Financial Group, LLC  
(Name of Corporation, Partnership or other organization)

Karen Benedict  
(Authorized Signature)

Dated the 5th day of February, 20 18.

SVP Investments  
(Title)

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER**

Dates:

Postmarked \_\_\_\_\_

Received \_\_\_\_\_

Reviewed \_\_\_\_\_

Calculations \_\_\_\_\_

Documentation \_\_\_\_\_

Forward Copy \_\_\_\_\_

Exceptions: \_\_\_\_\_

Disposition of exceptions: \_\_\_\_\_

**DETERMINATION OF "SIPC NET OPERATING REVENUES"  
AND GENERAL ASSESSMENT**

Amounts for the fiscal period  
beginning 01-01-17  
and ending 12-31-17

Eliminate cents

\$ 1,196,945

Item No.

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

2b. Additions:

- (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.
- (2) Net loss from principal transactions in securities in trading accounts.
- (3) Net loss from principal transactions in commodities in trading accounts.
- (4) Interest and dividend expense deducted in determining Item 2a.
- (5) Net loss from management of or participation in the underwriting or distribution of securities.
- (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
- (7) Net loss from securities in investment accounts.

Total additions

2c. Deductions:

- (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.
- (2) Revenues from commodity transactions.
- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C):

(Deductions in excess of \$100,000 require documentation)

- (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$ \_\_\_\_\_

- (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

\$ \_\_\_\_\_

Enter the greater of line (i) or (ii)

Total deductions

2d. SIPC Net Operating Revenues

\$ 1,196,945

2e. General Assessment @ .0015

\$ 1,795.42

(to page 1, line 2.A.)



## Hudson, Marcella

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**Subject:** File Annual Audit Report with FINRA  
**Start Date:** Sunday, February 26, 2017  
**Due Date:** Sunday, February 26, 2017  
**Priority:** High

**Status:** Not Started  
**Percent Complete:** 0%

**Total Work:** 0 hours  
**Actual Work:** 0 hours

**Owner:** Hudson, Marcella

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File within 60 calendar days of financial statement date

File with SEC, FINRA & each registered state

Must be received by due date; detailed info and addresses, etc can be found on FINRA website under Compliance/Annual Reports

SEC Headquarters - 2 copies

SEC Regional office - 1 copy *- Philly*

~~FINRA - Filed electronically through Firm Gateway~~ *- done*

VA - 1 copy

MD - not necessary if filed with FINRA

SIPC-emailed by the 60<sup>th</sup> day of the financial statement date [SIPCAuditReports@sipc.org](mailto:SIPCAuditReports@sipc.org) Subject Line SEC 8-67698

Northwest Financial Group LLC FYE XXXX *- no need any longer*

Also email a copy of the SIPC-7 and the (e)(4) report from the CPA's to [form@sipc.org](mailto:form@sipc.org) Subject Line SEC 8-67698

Northwest Financial Group LLC

SEC Headquarters

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FINRA – Sent Electronically through Firm Gateway